Davis Energy Group ZEH Team

- DEG, Centex Homes N. Calif. Division,
 & Florida Solar Energy Center
- Overview of Team Activities
 - Market survey
 - Completed ZEH pilot demonstration in 2002
 - Two "second generation" models completed
 - ZEH option package offered at Windemere,
 San Ramon



Pilot Demonstration

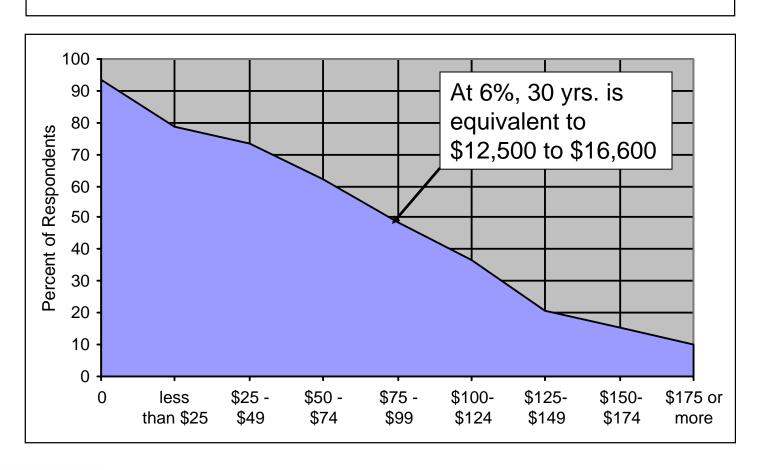
- Located in Livermore (Los Olivos)
- Generates 100% of electrical energy on net annual basis
- Gas energy savings of about 45%





Market Survey

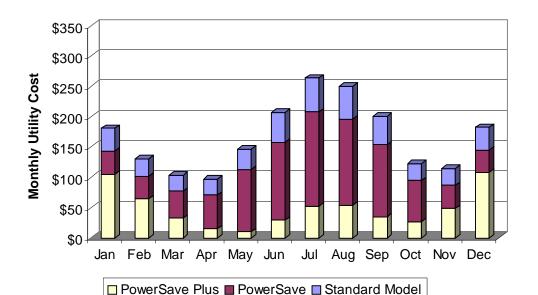
"How much more in monthly mortgage fees would you pay to get a home that cuts the utility bill by 50%?"





"Second Generation" ZEH

	Baseline House		2nd Generation Zero Energy House			
	Energy	Energy	Energy	Energy	Energy	Dollar
	Use	Cost	Use	Cost	Savings	Savings
Electric (kWh)	9925	\$1,627	3964	\$0	60%	100%
Gas (Therms)	866	\$821	462	\$441	47%	46%
Combined (MBtu)	195	\$2,448	90	\$441	54%	82%



PowerSave Incremental Cost \$20,577

Amortized Incremental Cost \$1,480

Annual Energy Savings \$2,006

Net Positive Cash Flow \$526



"PowerSave" Models











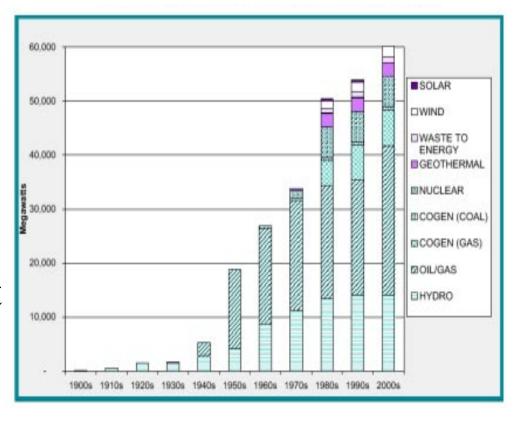
California ZEH Goals

• Facilitate slow, steady growth to provide significant share of generation within the

next decade

 Remove barriers to communitybased PV

Demonstrate
 economic benefit
 to utilities and
 ratepayers





California Program Suggestions

- Conduct market research to identify ZEH buyers' motives and growth potential
- Research community ZEH issues:
 - Determine utility infrastructure and safety
 needs resulting from reversed grid power flow
 - Estimate PV potential under various growth scenarios
 - Identify utility, participant, and non-participant benefits



California Program Suggestions

- Tailor revised incentive program to provide metered growth
 - Work with PV manufacturers to identify cost & technology trends
 - Include integration with cost-effective efficiency measures (incl. PIER technologies)
 - Consider climate zone specificity
- Coordinate with CPUC to enhance & expand rate programs



California Program Suggestions

- Develop builder and buyer marketing program
- Educate utility decision-makers through seminars and workshops
- Quantify program environmental benefits
- Use results to influence state and federal legislation

